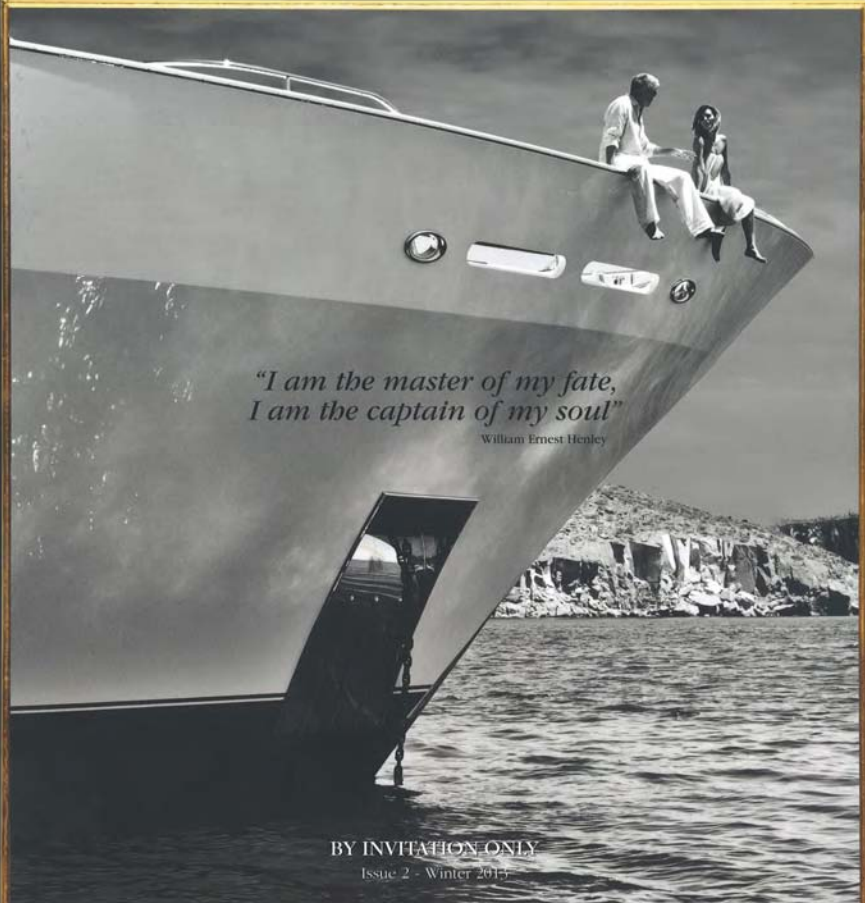


INVICTVS™



*"I am the master of my fate,
I am the captain of my soul"*

William Ernest Henley

BY INVITATION ONLY

Issue 2 - Winter 2017



Vicem

Le Caprice V and Bronko 1 Show Paces

When the sleek Vicem 46m (151') Tri-Deck Motor Yacht named Le Caprice V completed custom outfitting for her British owner in Antalya recently, the 20-year-old yard also crossed an invisible line from its traditional cold-molded, mahogany-hull roots into a new high-tech era of epoxy resins and e-glass superyacht construction. Composites were already in use for smaller craft, including OEM brands bound for America, but the decision to build the 46m, 35m and 32m (151', 115' and 105') Vicem Vulcan series, designed by highly accomplished Dutchman Frank Mulder with interiors by Art-Line, was huge. Wetzels Brown Partners and Ken Freivokh are also involved. "As you may know," said Sales and Marketing Director Turan Ozbakir, "the mold of the Vicem Vulcan 46 m is built in one entire piece, which is fairly unique. We invested about \$5-million (USD) in this technology. It enables us to calculate the cost of a new build very quickly and accurately, and it saves 6-8 months of production time."

The move could pay dividends straight away, as Ozbakir told INVICTUS there was "a strong chance" that work would begin on a second Vicem Vulcan 46m order early in 2013. In the meantime, the Vicem Vulcan 32 m Raised Pilot House, now named Bronko 1, has been delivered, and the first Vicem Vulcan 35 m Tri-Deck is scheduled to make her debut in March.

"A Vicem Vanguard 45', designed by Pininfarina of Ferrari fame, is due in September, and we are also working on the Vicem Windsor Craft Series - WC 30' Open, WC 36' Open, WC 36' Hard Top, WC 40' Hard Top and WC 40' Enclosed - with delivery dates from February. Gary Smith of Sarasota Yacht & Ship Services in Florida is handling Vicem sales in America, while former Brunswick Asia-Pacific rep Barry Bailey is covering that market from Australia. "As we keep expanding our range and brand awareness, I want to put more effort into Russia and South America as well," said Ozbakir. The yard's illustrious founder, Sebahattin Hafizoglu, who fell in love with the "storied schooners of the Bosphorus", also known as Turkish gulets, decided to build a modern motor yacht interpretation, naming these vessels after his home town of Vicem on the Black Sea. Nowadays the very large Turkish conglomerate Sanko has a controlling

interest, but Hafizoglu's latest Vicem 107' Vintage Cruiser was still shown at Cannes and Monaco last year, emphasising that although there are many new lines and styles, the yard has not lost sight of its original classic mandate, nor its faith in Turkey's woodwork artisans whose crafts date back over 3,000 years. "The Vicem Vintage and Classic Cruiser lines remain widely recognised and respected in our US market, and as such we plan to continue these builds for the foreseeable future," he said. A Vicem 68' Classic Cruiser is on the drawing boards, as is a Vicem 44' Sport, and a Vicem Vulcan 35 m Raised Pilot House Sport.

Construction is focused at Antalya, on Turkey's pleasant south coast, although there is another Vicem yard on the Sea of Marmara near Istanbul, which is not presently active. A proposal to put a Vicem Vintage 95' at Antalya into charter on the Turkish Riviera, and also making voyages to the ancient Greco-Roman city of Ephesus, may soon allow would-be Vicem clients to try out such vessels in lovely coastal surroundings prior to purchase. www.vicemyacht.com

